

# Navigating business resources at each stage of your business development



## Stages of business development

1

### **Ideation**

An entrepreneur who is in the **ideation** stage has an idea and wants to further develop the idea. 2

#### **Startup**

An entrepreneur who is in the **startup** stage is making a product and/or providing a service for customers, is charging for their product or service, and is still adjusting their business model.



#### **Growth**

An entrepreneur who is in the **growth** stage is operating a business and looking to grow, scale, or strengthen their business.



#### Exi

An entrepreneur who is in the **exit** stage is selling or dissolving the business.

At what stage(s) of	my busing	ess develores	opment d	lo I want	Who do you already know that provides this resource?	Which other business owner might you know who has this resource?	Who can you ask to put me in touch with this resource?	Websites and notes			
	Ideation	Startup	Growth	Exit							
BUSINESS SERVICES											
Insurance		0 0 0 0 0 0 0									
Banking		0 0 0 0 0 0 0									
Marketing		# ************************************									
Financing		0 0 0 0 0 0									
Business Planning		00 0 0 0 0 0 0 0									
Website		0 0 0 0 0 0 0 0									
Storefront		# *** *** *** *** *** *** *** *** *** *									
Health Insurance		0 0 0 0 0 0 0									
Licensing		0 0 0 0 0 0 0									
Networking		0 0 0 0 0 0 0									
Finding Customers											
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At what stage(s) of	my busin	ess develo resource	opment d ?	o I want	Who do you already know that provides this resource?	Which other business owner might you know who has this resource?	Who can you ask to put me in touch with this resource?	Websites and notes					
	Ideation	Startup	Growth	Exit									
BUSINESS SERVICES CONTINUED													
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	NOMIC:	DEVELC:	PMENT	SUPPO	RT ORGANIZATIONS			https://www.startinwi.com					
Small Business Development Center (SBDC)			0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0										
WWBIC	0 0 0 0 0 0 0												
Food Finance Institute (FFI)	0 0 0 0 0 0 0 0 0		0 0 0 0 0 0 0 0 0										
CAP Agency	6 6 6 6 9 8 8		6 6 7 8 9	6 6 7 8 9 9 9									
Main Street Organization	0 0 0 0 0 0 0 0 0 0 0 0 0		0 0 0 0 0 0 0 0 0 0 0 0										
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OTHER <b>NOTES</b>	:	:	:			<u>:</u>							

